

In today's marketplace, companies are having to do more with fewer resources. That's why we encourage customers to take advantage of our packaging team. With over 95 years of experience in the packaging industry, our team can provide the same expertise of an outside consulting firm, at no additional cost to you.

Are you ready for EPIC packaging solutions?



The **EPIC** Program

Work Smarter and Package Better

We use a consultative approach to engage with key decision makers across your organization to understand your packaging challenges and then provide custom-tailored solutions to meet your needs. We do this by following a four stage process called "EPIC"—a comprehensive approach with proven results.

Our Process



Stage 1: Evaluate

We perform an on-site audit of your packaging operation, collect data and gather relevant information. Our team analyzes those findings to uncover opportunities for process improvement, increased efficiency, time savings and cost reduction.

Stage 2: Plan

We present a plan of action and custom-tailored solutions designed to optimize your packaging operation. From individual product suggestions to full line integration and automated systems, we provide comprehensive recommendations and develop a step-by-step plan of execution.

Our Packaging Team:

Our team is available to support every aspect of your packaging operation. In addition to working with your Account Representative, we have a wealth of in-house talent dedicated to helping you Work Smarter and Package Better.



Account Representatives with decades of experience in industrial packaging across a wide range of businesses including manufacturing, distribution, retail and more.



Packaging Equipment Specialists

who are factory trained and dedicated to helping facilities select the right equipment and train on best practices to optimize operations.



Corrugated and Packaging Materials
Specialists with extensive product

Specialists with extensive product knowledge, long-term manufacturer relationships and access to the latest innovations.

When it's time to solve your packaging problems, it's twine time.





Stage 3: Implement

Our team works with you through every step of the implementation including testing, training, validating results and any other project-specific needs. Change can be hard, and we are dedicated to ensuring a smooth transition.

Stage 4: Continuously Monitor

We work with you to monitor progress to be sure you get the desired results and adjust as necessary. Developing relationships with our customers in this way allows us to continually look for opportunities to help improve your business operations and find cost savings.

Visit ShopAPT.com/EPIC or call 800.251.2437 for a FREE consultation.



Packaging Category Manager with a strong background in procurement, inventory planning and management.



Supply Chain and Operations Experts with backgrounds in logistics and supply management, lean manufacturing, distribution, warehouse planning and design.



Contract and Data Analysts proficient in data collection, analysis, and reporting with a keen focus on helping customers make better business decisions based on lifetime cost savings.



🜟 Full-Service Distribution Centers

Nashville:

7400 Cockrill Bend Blvd. Nashville, TN 37209 O: 615.350.9000

Memphis:

3695 Knight Road Memphis, TN 38118 O: 901.542.0090 **Knoxville:**

2710 Redfern Lane Knoxville, TN 37931 O: 865.330.8800

Chattanooga:

2134 Amnicola Hwy. Chattanooga, TN 37406 O: 423.622.8008 Little Rock:

11611 Otter Creek S. Rd. Mabelvale, AR 72103 0: 501.224.1555

Atlanta:

8080 Troon Circle #150 Austell, GA 30168 O: 678.398.5701 **Muscle Shoals:**

322 Bob Riley Drive Muscle Shoals, AL 35661 O: 256.383.3912

Tupelo:

127A Godfrey Road #1 Verona, MS 38879 0: 662.842.7407

Additional Sales Offices

Cookeville, TN TF: 800.251.2437

Jackson, TN TF: 800.969.1101 **Birmingham, AL** TF: 800.445.7490

Huntsville, AL TF: 800.445.7490 Jonesboro, AR TF: 866.750.1101

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